



Steven A. Mills
Senior Vice President & Group Executive
IBM Software Group

In this capacity, he is responsible for shaping IBM's overall software strategy and directing IBM's software business. IBM's software business contributes about \$18 billion to IBM's revenue, including one-third of its profits. IBM's industry-leading middleware products power the on-demand infrastructures of virtually every mid- to large-size company in the world and IBM holds the number one or two position in all major software markets in which it competes, according to industry analysts. Mr. Mills is leading the next phase of IBM's software strategy including the development and marketing of new industry-specific offerings and the alignment of IBM's 13,000-person software sales force along technical and industry lines.